Influence: Leading with Impact & Intention
The Biblical Model of Influence
“And the things you have heard me say in the presence of many witnesses entrust to reliable people who will also be qualified to teach others”

2 Timothy 2:2
Influence is...?
• To **cause** someone to **change** a **behavior**, **belief**, or **opinion**, or to **cause** something to be **changed**.

• The capacity to have an effect on the character, development, or behavior of someone or something, or the effect itself.

• The ability to invest in the lives of others with the intend of having a positive effect.
Title or Testimony?
Influence = Mentoring
Biblical mentoring...a relational experience in which one person empowers another by sharing God-given resources

*Bobby Clinton & Richard Clinton, The Mentor Handbook*
Biblical Model...

- Love the world
- Minister to many
- Mentor/Influence the few
Greek Model
“The Classroom Model”

- Academic
- Passive
- Theoretical
Hebrew Model
“The Coach Model”

- Relational
- Experiential
- On-the-job Training
An Event...

- Encourages decisions
- Motivates people
- Is a calendar issue
- Usually involves a big group
- Challenges people
- Become a catalyst
- Is easy
A Process...

- Encourages development
- Matures people
- Is a consistency issue
- Usually involves a small group
- Changes people
- Become a culture
- Is difficult
The Twelve Factors

- Initiative (Luke 6:12-13)
- Proximity (Mark 3:14; Luke 8:1)
- Friendship (John 15:15)
- Example (John 13:15)
- Commitment (Matt. 16:24; John 13:1)
- Responsibility (Mark 6:7)
- Knowledge (Luke 8:9-10)
- Trust (Matt. 10:1-8)
- Goal (Matt. 4:19; John 4:35)
- Power (John 20:22; Acts 1:8)
- Launch (Matt. 28:18-20)